HOUSE BILL 819

P2, F2 5lr1117 CF SB 653

By: Delegates Guzzone, Edelson, Embry, Hill, Kerr, R. Lewis, Shetty, White Holland, and Woods Woods, Alston, Bagnall, Bhandari, Chisholm, Cullison, Hutchinson, S. Johnson, Kaiser, Kipke, Lopez, Martinez, M. Morgan, Pena-Melnyk, Reilly, Rosenberg, Ross, Szeliga, Taveras, and Woorman

Introduced and read first time: January 29, 2025 Assigned to: Health and Government Operations

Committee Report: Favorable with amendments

House action: Adopted

Read second time: March 3, 2025

| CHAPTER | | | |
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1 AN ACT concerning

2 Procurement – Employee Stock Ownership Plan Preference – Pilot

- 3 FOR the purpose of establishing a preference program for certain procurements by authorizing the Maryland Stadium Authority, the University System of Maryland, 4 Morgan State University, St. Mary's College of Maryland, and Baltimore City 5 6 Community College to establish a certain preference program for certain 7 procurements; establishing authorizing a certain price preference for bids and 8 proposals by an entity that utilizes certain employee stock ownership plans; 9 requiring contractors to provide certain information to a unit regarding the use of an employee stock ownership plan; and generally relating to procurement preferences 10 11 for entities that utilize an employee stock ownership plan.
- 12 BY repealing and reenacting, with amendments,
- 13 Article State Finance and Procurement
- 14 Section 11–203(c)
- 15 Annotated Code of Maryland
- 16 (2021 Replacement Volume and 2024 Supplement)
- 17 BY repealing and reenacting, without amendments,
- 18 Article State Finance and Procurement
- 19 Section 11–203(e)(1), (2), and (7)

EXPLANATION: CAPITALS INDICATE MATTER ADDED TO EXISTING LAW.

[Brackets] indicate matter deleted from existing law.

<u>Underlining</u> indicates amendments to bill.

Strike out indicates matter stricken from the bill by amendment or deleted from the law by amendment.



| $\frac{1}{2}$ | Annotated Code of Maryland (2021 Replacement Volume and 2024 Supplement) | | | | | | | | |
|----------------------------|---|--|--|--|--|--|--|--|--|
| 3 4 5 6 7 8 | BY repealing and reenacting, with amendments, Article – State Finance and Procurement Section 11–203(e)(5) Annotated Code of Maryland (2021 Replacement Volume and 2024 Supplement) (As enacted by Chapters 575 and 576 of the Acts of the General Assembly of 2023) | | | | | | | | |
| 9 10 11 12 13 | BY adding to Article – State Finance and Procurement Section 14–801 through 14–806 to be under the new subtitle "Subtitle 8. Employee Stock Ownership Plan Preference Program" Annotated Code of Maryland (2021 Replacement Volume and 2024 Supplement) | | | | | | | | |
| 15 16 | SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF MARYLAND, That the Laws of Maryland read as follows: | | | | | | | | |
| 17 | Article - State Finance and Procurement | | | | | | | | |
| 18 | 11–203. | | | | | | | | |
| 19 20 21 | (c) Except as provided in Title 12, Subtitle 4 and Title 14, [Subtitle 3] SUBTITLES 3 AND 8 of this article and except for §§ 15–112 and 15–113 of this article, this Division II does not apply to the Maryland Stadium Authority. | | | | | | | | |
| 22 23 | (e) (1) In this subsection, "University" means the University System of Maryland, Morgan State University, or St. Mary's College of Maryland. | | | | | | | | |
| 24 25 26 | (2) Except as otherwise provided in this subsection, this Division II does not apply to the University System of Maryland, Morgan State University, St. Mary's College of Maryland, or Baltimore City Community College. | | | | | | | | |
| 27 28 29 | (5) (i) Except as provided in paragraph (7) of this subsection, the following provisions of Division II of this article apply to a University and to Baltimore City Community College: | | | | | | | | |
| 30 | 1. § 11–205 of this subtitle ("Collusion"); | | | | | | | | |
| $\frac{31}{32}$ | 2. § 11–205.1 of this subtitle ("Falsification, concealment, etc., of material facts"); | | | | | | | | |
| 33 34 | 3. § 13–219 of this article ("Required clauses – Nondiscrimination clause"); | | | | | | | | |

| 1 | | 4. | § 13–225 of this article ("Retainage"); |
|--|--|---|--|
| 2 3 | Participation"); | 5. | Title 14, Subtitle 3 of this article ("Minority Business |
| 4 5 | and Fish Program"); | 6. | Title 14, Subtitle 7 of this article ("Certified Local Farm |
| 6 7 | STOCK OWNERSHIP PI | 7. Lan P | TITLE 14, SUBTITLE 8 OF THIS ARTICLE ("EMPLOYEE REFERENCE PROGRAM"); |
| 8 | Administration"); | { 7. } € | Fitle 15, Subtitle 1 of this article ("Procurement Contract |
| 10 11 | payments; notice upon n | | § 15–226 of this article ("Policy established; timing of ment; disputes; appeals"); and |
| 12 13 | of Contractors"). | { 9. } 1 | Title 16 of this article ("Suspension and Debarment |
| 14 | (II) | | EPT AS PROVIDED IN PARAGRAPH (7) OF THIS UBTITLE 8 OF THIS ARTICLE ("EMPLOYEE STOCK |
| 16 17 18 | OWNERSHIP PLAN IS UNIVERSITY, ST. MAS COMMUNITY COLLEGE (ii) (I | PREFEARY'S | RENCE PROGRAM") APPLIES TO MORGAN STATE COLLEGE OF MARYLAND, AND BALTIMORE CITY If a procurement violates the provisions of this subsection with this subsection, the procurement contract is void or |
| 16 17 18 19 20 | OWNERSHIP PLAN F UNIVERSITY, ST. MA COMMUNITY COLLEGE (ii) (I) or policies adopted in acc | PREFEARY'S L. II) cordance | RENCE PROGRAM") APPLIES TO MORGAN STATE COLLEGE OF MARYLAND, AND BALTIMORE CITY If a procurement violates the provisions of this subsection |
| 15 16 17 18 19 20 21 22 23 | OWNERSHIP PLAN E UNIVERSITY, ST. MA COMMUNITY COLLEGE (ii) (I or policies adopted in acc voidable in accordance w | PREFEARY'S L. II) cordance with the opt with | RENCE PROGRAM") APPLIES TO MORGAN STATE COLLEGE OF MARYLAND, AND BALTIMORE CITY If a procurement violates the provisions of this subsection ce with this subsection, the procurement contract is void or |
| 16 17 18 19 20 21 | OWNERSHIP PLAN E UNIVERSITY, ST. MA COMMUNITY COLLEGE (ii) (I or policies adopted in acc voidable in accordance w | PREFEARY'S L. II) cordance with the pt | RENCE PROGRAM") APPLIES TO MORGAN STATE COLLEGE OF MARYLAND, AND BALTIMORE CITY If a procurement violates the provisions of this subsection ce with this subsection, the procurement contract is void or a provisions of § 11–204 of this subtitle. The regard to the provisions of § 15–113 of this article, |
| 16 117 118 119 120 221 222 223 | OWNERSHIP PLAN E UNIVERSITY, ST. MA COMMUNITY COLLEGE or policies adopted in accordance we (7) Exception (1) (i) | PREFEARY'S L. II) cordance with the pt | RENCE PROGRAM") APPLIES TO MORGAN STATE COLLEGE OF MARYLAND, AND BALTIMORE CITY If a procurement violates the provisions of this subsection ce with this subsection, the procurement contract is void or a provisions of § 11–204 of this subtitle. The regard to the provisions of § 15–113 of this article, his subsection do not apply to: |
| 16 17 18 19 20 221 22 23 24 25 | OWNERSHIP PLAN E UNIVERSITY, ST. MA COMMUNITY COLLEGE or policies adopted in accordance we (7) Exception (1) (i) | PREFEARY'S II) cordance with the pt with the procure procure procure procure and the procure procure and the procure procure procure and the procure procure and the procure procure procure and the procure procure and the procure procure procure and the procure | RENCE PROGRAM") APPLIES TO MORGAN STATE COLLEGE OF MARYLAND, AND BALTIMORE CITY If a procurement violates the provisions of this subsection ce with this subsection, the procurement contract is void or a provisions of § 11–204 of this subtitle. The regard to the provisions of § 15–113 of this article, his subsection do not apply to: The remember of the provision of § 15–113 of this article, his subsection do not apply to: |
| 16 17 18 19 220 221 222 23 24 225 | OWNERSHIP PLAN E UNIVERSITY, ST. MA COMMUNITY COLLEGE or policies adopted in accordance we (7) Exception (1) (i) | PREFEARY'S L. II) cordance with the pt with the procure procure. | RENCE PROGRAM") APPLIES TO MORGAN STATE COLLEGE OF MARYLAND, AND BALTIMORE CITY If a procurement violates the provisions of this subsection ce with this subsection, the procurement contract is void or a provisions of § 11–204 of this subtitle. The regard to the provisions of § 15–113 of this article, his subsection do not apply to: The remember of the provisions of § 15–113 of this article, his subsection do not apply to: The remember of this subsection do not apply to: |

5.

an agency or political subdivision of a government; or

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| 1 2 | governmental agency; | 6. | a | bistate, | multistate, | bicounty, | or | multicounty | | |
|----------------------|--|--|---------------|----------------------------|---------------------------|---------------------------|-----------------|----------------------------------|--|--|
| 3 4 | for the purpose of: | (ii) procurement by a University in support of enterprise activities | | | | | | | | |
| 5 | | 1. | diı | rect resale; | | | | | | |
| 6 | | 2. | re | manufactu | re and subseq | uent resale; | or | | | |
| 7 | | 3. | pr | ocurement | by the Univer | sity for over | seas j | programs; or | | |
| 8 | (iii) | procu | ıren | nent by the | University Sy | stem of Ma | rylan | d for: | | |
| 9 10 11 12 | 1. services of managers to invest, in accordance with the management and investment policies adopted by the Board of Regents of the University System of Maryland, gift and endowment assets received by the University System of Maryland in accordance with § 12–104(e) of the Education Article; or | | | | | | | | | |
| 13 14 15 16 | accordance with the man of the University System the University System of | of Ma | ent a ryla | and investr and, the va | lue of gift and | dopted by th endowment | ie Boa asset | ard of Regents ts received by | | |
| 17 | SUBTITLE 8. EMPLO | OYEE \$ | S ТО | CK OWNE | RSHIP PLAN | Preferen | CE P | ROGRAM. | | |
| 18 | 14-801. | | | | | | | | | |
| 19 20 | (A) IN THIS S INDICATED. | SUBTIT | LE | THE FOI | LLOWING WO | RDS HAVE | THE | E MEANINGS | | |
| 21 22 | | | | | | | | | | |
| 23 24 25 | (C) "ESOP BI EMPLOYEE STOCK OWN REVENUE CODE. | | | | RESPONSIBLE ROVED UNDE | | | | | |
| 26 27 28 | (D) "ESOP OF EMPLOYEE STOCK OWN REVENUE CODE. | | | | RESPONSIBLE ROVED UNDE | | | | | |

29 (E) "NON-ESOP BIDDER" MEANS A RESPONSIBLE BIDDER WHO DOES NOT UTILIZE AN EMPLOYEE STOCK OWNERSHIP PLAN APPROVED UNDER § 401(A) OF THE INTERNAL REVENUE CODE.

- "NON-ESOP OFFEROR" MEANS A RESPONSIBLE OFFEROR WHO DOES 1 NOT UTILIZE AN EMPLOYEE STOCK OWNERSHIP PLAN APPROVED UNDER § 401(A) OF 2 THE INTERNAL REVENUE CODE. 3 "PERCENTAGE PREFERENCE" MEANS: 4 (G) 5 **(1)** THE PERCENT OF THE LOWEST RESPONSIVE BID SUBMITTED BY A 6 NON-ESOP BIDDER BY WHICH A RESPONSIVE BID SUBMITTED BY AN ESOP BIDDER 7 MAY: 8 **(I)** EXCEED THE LOWEST BID; AND 9 (II) BE AWARDED A COVERED PROCUREMENT CONTRACT IN 10 ACCORDANCE WITH THIS SUBTITLE; OR THE PERCENT OF THE LOWEST RESPONSIVE COST PROPOSAL 11 **(2)** 12 SUBMITTED BY A NON-ESOP OFFEROR BY WHICH A RESPONSIVE PROPOSAL 13 SUBMITTED BY AN ESOP OFFEROR MAY: 14 (I)EXCEED THE LOWEST COST; AND 15 (II) BE AWARDED A COVERED PROCUREMENT CONTRACT IN 16 ACCORDANCE WITH THIS SUBTITLE. 17 (H) "UNIT" MEANS THE MARYLAND STADIUM AUTHORITY, A UNIVERSITY, 18 OR THE BALTIMORE CITY COMMUNITY COLLEGE. "University" means the University System of Maryland. 19 MORGAN STATE UNIVERSITY, OR ST. MARY'S COLLEGE OF MARYLAND. 20 14-802. 21 22THIS SUBTITLE APPLIES TO A COVERED PROCUREMENT OF: 23**(1)** THE MARYLAND STADIUM AUTHORITY; 24**(2)** A UNIVERSITY; OR **(3)** BALTIMORE CITY COMMUNITY COLLEGE. 25
- SUBJECT TO THE APPROVAL OF THE BOARD, EACH UNIT SHALL MAY ESTABLISH A PERCENTAGE PREFERENCE, NOT TO EXCEED 5%.

14-803.

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- 1 **14–804**.
- 2 (A) A UNIT SHALL AWARD IF A UNIT AWARDS A COVERED PROCUREMENT
- 3 CONTRACT USING COMPETITIVE SEALED BIDS UNDER § 13-103 OF THIS ARTICLE,
- 4 THE UNIT MAY AWARD THE CONTRACT TO AN ESOP BIDDER IF THE ESOP BIDDER:
- 5 (1) SUBMITS THE LOWEST RESPONSIVE BID; OR
- 6 (2) DOES NOT SUBMIT THE LOWEST RESPONSIVE BID BUT THE
- 7 DIFFERENCE BETWEEN THE BID AND THE LOWEST RESPONSIVE BID SUBMITTED BY
- 8 A NON-ESOP BIDDER DOES NOT EXCEED THE PERCENTAGE PREFERENCE
- 9 ESTABLISHED UNDER § 14–803 OF THIS SUBTITLE.
- 10 **(B)** A UNIT SHALL AWARD IF A UNIT AWARDS A COVERED PROCUREMENT
- 11 CONTRACT USING COMPETITIVE SEALED PROPOSALS UNDER § 13–104 OF THIS
- 12 ARTICLE, THE UNIT MAY AWARD THE CONTRACT TO AN ESOP OFFEROR IF THE
- 13 **ESOP** OFFEROR:
- 14 (1) SUBMITS THE RESPONSIVE PROPOSAL THAT IS MOST
- 15 ADVANTAGEOUS TO THE UNIT AFTER FACTORING IN THE PRICE PREFERENCE; OR
- 16 (2) DOES NOT SUBMIT THE RESPONSIVE PROPOSAL THAT IS MOST
- 17 ADVANTAGEOUS TO THE UNIT BUT THE DIFFERENCE BETWEEN THAT PROPOSAL AND
- 18 THE LOWEST RESPONSIVE PROPOSAL SUBMITTED BY A NON-ESOP OFFEROR DOES
- 19 NOT EXCEED THE PERCENTAGE PREFERENCE ESTABLISHED UNDER § 14-803 OF
- 20 THIS SUBTITLE.
- 21 **14–805.**
- 22 (A) A CONTRACTOR THAT IS AWARDED A CONTRACT FOR A COVERED
- 23 PROCUREMENT SHALL PROVIDE TO A UNIT, AS A CONDITION OF RECEIVING THE
- 24 CONTRACT, WRITTEN VERIFICATION OF THE IRS DETERMINATION LETTER FOR THE
- 25 CONTRACTOR'S EMPLOYEE STOCK OWNERSHIP PLAN.
- 26 (B) THE WRITTEN VERIFICATION REQUIRED UNDER SUBSECTION (A) OF
- 27 THIS SECTION SHALL BE PROVIDED BY A CONTRACTOR TO THE UNIT RESPONSIBLE
- 28 FOR THE PROJECT WITH THE SUBMISSION OF A BID OR PROPOSAL.
- 29 **14–806.**
- ON OR BEFORE DECEMBER 1, 2028, THE MARYLAND STADIUM AUTHORITY,
- 31 BALTIMORE CITY COMMUNITY COLLEGE, THE UNIVERSITY SYSTEM OF MARYLAND,
- 32 MORGAN STATE UNIVERSITY, AND ST. MARY'S COLLEGE OF MARYLAND SHALL

HOUSE BILL 819 7 SUBMIT A REPORT, IN ACCORDANCE WITH § 2–1257 OF THE STATE GOVERNMENT 1 2 ARTICLE, TO THE LEGISLATIVE POLICY COMMITTEE, THE SENATE BUDGET AND 3 TAXATION COMMITTEE, AND THE HOUSE HEALTH AND GOVERNMENT OPERATIONS COMMITTEE, ON: 4 5 **(1)** THE NUMBER AND DOLLAR VALUE OF CONTRACTS AWARDED IN 6 ACCORDANCE WITH THIS SUBTITLE TO ESOP BIDDERS AND ESOP OFFERORS **DURING FISCAL YEARS 2026, 2027, AND 2028;** 7 8 **(2)** THE AMOUNT OF PRICE PREFERENCE APPLIED TO ALL 9 CONTRACTS AWARDED IN ACCORDANCE WITH THIS SUBTITLE: AND 10 **(3)** AN EVALUATION OF THE EFFECTIVENESS OF THE EMPLOYEE STOCK OWNERSHIP PLAN PREFERENCE PROGRAM. 11 12 SECTION 2. AND BE IT FURTHER ENACTED, That this Act shall apply to procurement contracts solicited on or before June 30, 2030. 13 SECTION 3. AND BE IT FURTHER ENACTED, That this Act shall take effect July 14 15 1, 2025. It shall remain effective for a period of 5 years and, at the end of June 30, 2030, 16 this Act, with no further action required by the General Assembly, shall be abrogated and of no further force and effect. 17 Approved:

President of the Senate.

Speaker of the House of Delegates.

Governor.