SENATE BILL 653

P2, F2 (5lr2348)

ENROLLED BILL

— Budget and Taxation/Health and Government Operations —

Introduced by Senator McCray
Read and Examined by Proofreaders:
Proofreader.
Proofreader.
Sealed with the Great Seal and presented to the Governor, for his approval this
day of at o'clock,M.
President.
CHAPTER
AN ACT concerning
Procurement – Employee Stock Ownership Plan Preference – Pilot
FOR the purpose of establishing a preference program for certain procurements by authorizing the Maryland Stadium Authority, the University System of Maryland, Morgan State University, St. Mary's College of Maryland, and Baltimore City Community College to establish a certain preference program for certain procurements; establishing authorizing the establishment of a certain price preference evaluation factor for certain bids and proposals by an entity that utilizes certain employee stock ownership plans; requiring contractors to provide certain information to a unit regarding the use of an employee stock ownership plan; and generally relating to procurement preferences for entities that utilize an employee stock ownership plan.
BY repealing and reenacting, with amendments, Article – State Finance and Procurement

EXPLANATION: CAPITALS INDICATE MATTER ADDED TO EXISTING LAW.

[Brackets] indicate matter deleted from existing law.

<u>Underlining</u> indicates amendments to bill.

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> Strike out indicates matter stricken from the bill by amendment or deleted from the law by amendment.

Italics indicate opposite chamber/conference committee amendments.



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1 2 3	Section 11–203(c) Annotated Code of Maryland (2021 Replacement Volume and 2024 Supplement)						
4 5 6 7 8	BY repealing and reenacting, without amendments, Article – State Finance and Procurement Section 11–203(e)(1), (2), and (7) Annotated Code of Maryland (2021 Replacement Volume and 2024 Supplement)						
9 10 11 12 13	Article – State Finance and Procurement Section 11–203(e)(5) Annotated Code of Maryland (2021 Replacement Volume and 2024 Supplement)						
15 16 17 18 19 20	Article – State Finance and Procurement Section 14–801 through 14–806 to be under the new subtitle "Subtitle 8. Employee Stock Ownership Plan Preference Program"						
21 22	SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF MARYLAND, That the Laws of Maryland read as follows:						
23	Article – State Finance and Procurement						
24	11–203.						
25 26 27	(c) Except as provided in Title 12, Subtitle 4 and Title 14, [Subtitle 3] SUBTITLES 3 AND 8 of this article and except for §§ 15–112 and 15–113 of this article, this Division II does not apply to the Maryland Stadium Authority.						
28 29	(e) (1) In this subsection, "University" means the University System of Maryland, Morgan State University, or St. Mary's College of Maryland.						
30 31 32	(2) Except as otherwise provided in this subsection, this Division II does not apply to the University System of Maryland, Morgan State University, St. Mary's College of Maryland, or Baltimore City Community College.						
33 34 35	(5) (i) Except as provided in paragraph (7) of this subsection, the following provisions of Division II of this article apply to a University and to Baltimore City Community College:						

 $\ 11-205$ of this subtitle ("Collusion");

1.

$\frac{1}{2}$	etc., of material facts");	2.	§ 11-	-205.1	of thi	s subt	itle ("Fai	lsification,	concealment,
3 4	clauses – Nondiscriminat	3. tion cla	§ ause");	13–21	19	of	this	article	("Required
5		4.	§ 13-	-225 of	this a	rticle ('	'Retainas	ge");	
6 7	Participation");	5.	Title	14, S	ubtitle	e 3 of	this arti	cle ("Mino	rity Business
8 9	and Fish Program");	6.	Title	14, Su	ubtitle	7 of th	is article	e ("Certifie	d Local Farm
10 11	STOCK OWNERSHIP PI	7. .an Pi						ARTICLE ("EMPLOYEE
12 13	Administration");	{ 7. } 8	∓ Title	15, Su	ıbtitle	1 of thi	is article	("Procuren	nent Contract
14 15	payments; notice upon no		_				· -	establish	ed; timing of
16 17	of Contractors").	{ 9. } 1	0.	Title	16 of t	his art	icle ("Sus	spension ar	nd Debarment
18 19 20 21 22	SUBSECTION, TITLE OWNERSHIP PLAN PUNIVERSITY, St. MA	14, Started	RENCI	LE 8 E Pro	OGRAI	HIS A	RTICLE PPLIES	TO MOR	YEE STOCK GAN STATE
23 24 25	(ii) (II) or policies adopted in accordance w	ordano	ce with	this s	subsect	ion, th	e procure	ement cont	nis subsection ract is void or
26 27	(7) Except paragraphs (3), (4), and (_		_		_	15–113 of	this article,
28 29	(i) College from:	procu	ıremen	nt by a	a Uni	versity	or Balt	imore City	Community
30		1.	anoth	ner uni	it;				

a political subdivision of the State;

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1		3.	an agency of a political subdivision of the State;		
2 3	of the United States, or o	4. f anotl	a government, including the government of another state, ther country;		
4		5.	an agency or political subdivision of a government; or		
5 6	governmental agency;	6.	a bistate, multistate, bicounty, or multicounty		
7 8	(ii) for the purpose of:	procu	urement by a University in support of enterprise activities		
9		1.	direct resale;		
10		2.	remanufacture and subsequent resale; or		
11		3.	procurement by the University for overseas programs; or		
12	(iii)	procu	urement by the University System of Maryland for:		
13 14 15 16	management and investment policies adopted by the Board of Regents of the University System of Maryland, gift and endowment assets received by the University System of				
17 18 19 20	accordance with the management and investment policies adopted by the Board of Regents of the University System of Maryland, the value of gift and endowment assets received by				
21	SUBTITLE 8. EMPLO	YEE S	STOCK OWNERSHIP PLAN PREFERENCE PROGRAM.		
22	14-801.				
23 24	(A) IN THIS S INDICATED.	UBTIT	TLE THE FOLLOWING WORDS HAVE THE MEANINGS		
25 26	(B) "COVERED AT LESS THAN \$80,000		CUREMENT" MEANS A PROCUREMENT THAT IS VALUED		
27 28 29	\ /		" MEANS A RESPONSIBLE BIDDER WHO UTILIZES AN HP PLAN APPROVED UNDER § 401(A) OF THE INTERNAL		

1	(D) (C) "ESOP EVALUATION FACTOR" MEANS A PREFERENCE FOR AN
2	ESOP BIDDER OR ESOP OFFEROR THAT A UNIT MAY INCLUDE IN THE VALUATION
3	EVALUATION OF PROPOSALS.
4	(D) (E) (D) "ESOP OFFEROR" MEANS A RESPONSIBLE OFFEROR WHO
5	UTILIZES AN EMPLOYEE STOCK OWNERSHIP PLAN APPROVED UNDER § 401(A) OF
6	THE INTERNAL REVENUE CODE.
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7	(E) (F) "Non-ESOP bidder" means a responsible bidder who does
8	NOT UTILIZE AN EMPLOYEE STOCK OWNERSHIP PLAN APPROVED UNDER § 401(A) OF
9	THE INTERNAL REVENUE CODE.
10	(F) (G) "NON-ESOP OFFEROR" MEANS A RESPONSIBLE OFFEROR WHO
11	DOES NOT UTILIZE AN EMPLOYEE STOCK OWNERSHIP PLAN APPROVED UNDER {
12	401(A) OF THE INTERNAL REVENUE CODE.
13	(G) "PERCENTAGE PREFERENCE" MEANS:
14	(1) THE PERCENT OF THE LOWEST RESPONSIVE BID SUBMITTED BY A
15	NON-ESOP BIDDER BY WHICH A RESPONSIVE BID SUBMITTED BY AN ESOP BIDDER
16	MAY:
17	(I) EXCEED THE LOWEST BID; AND
18	(H) BE AWARDED A COVERED PROCUREMENT CONTRACT IN
19	ACCORDANCE WITH THIS SUBTITLE; OR
20	(2) THE PERCENT OF THE LOWEST RESPONSIVE COST PROPOSAL
21	SUBMITTED BY A NON-ESOP OFFEROR BY WHICH A RESPONSIVE PROPOSAL
22	SUBMITTED BY AN ESOP OFFEROR MAY:
23	(I) EXCEED THE LOWEST COST; AND
24	(H) BE AWARDED A COVERED PROCUREMENT CONTRACT IN
25	ACCORDANCE WITH THIS SUBTITLE.
26	(H) (E) "UNIT" MEANS THE MARYLAND STADIUM AUTHORITY, A
27	UNIVERSITY, OR THE BALTIMORE CITY COMMUNITY COLLEGE.

- 28 (I) (F) "UNIVERSITY" MEANS THE UNIVERSITY SYSTEM OF MARYLAND,
 29 MORGAN STATE UNIVERSITY, OR ST. MARY'S COLLEGE OF MARYLAND.
- 30 **14-802.**

1	THIS SUBTITLE APPLIES TO A COVERED PROCUREMENT OF:
2	(1) THE MARYLAND STADIUM AUTHORITY;
3	(2) A UNIVERSITY; OR
4	(3) BALTIMORE CITY COMMUNITY COLLEGE.
5	14-803.
6 7 8	Subject to the approval of the Board, each unit $\frac{\text{MAX}}{\text{SHALL}}$ $\frac{\text{MAX}}{\text{ESTABLISH}}$ $\frac{\text{A PERCENTAGE PREFERENCE}}{\text{AN EVALUATION FACTOR}}$, not to exceed $\frac{5\%}{10\%}$.
9	14-804.
10	(A) A UNIT SHALL AWARD IF A UNIT AWARDS A COVERED PROCUREMENT
11	CONTRACT USING COMPETITIVE SEALED BIDS UNDER § 13–103 OF THIS ARTICLE
12	THE UNIT MAY AWARD THE CONTRACT TO AN ESOP BIDDER IF THE ESOP BIDDER
13	(1) SUBMITS THE LOWEST RESPONSIVE BID; OR
14	(2) DOES NOT SUBMIT THE LOWEST RESPONSIVE BID BUT THE
15	DIFFERENCE BETWEEN THE BID AND THE LOWEST RESPONSIVE BID SUBMITTED BY
16	A NON-ESOP BIDDER DOES NOT EXCEED THE PERCENTAGE PREFERENCE
17	ESTABLISHED UNDER § 14–803 OF THIS SUBTITLE.
18	(B) A UNIT SHALL AWARD IF A UNIT AWARDS A COVERED PROCUREMENT
	CONTRACT USING COMPETITIVE SEALED PROPOSALS UNDER § 13-104 OF THIS
20	ARTICLE, THE UNIT MAY AWARD THE CONTRACT TO AN ESOP OFFEROR IF THE
21	ESOP OFFEROR:
22	(1) SUBMITS THE RESPONSIVE PROPOSAL THAT IS MOST
23	ADVANTAGEOUS TO THE UNIT AFTER FACTORING IN THE PRICE PREFERENCE; OR
24	(2) DOES NOT SUBMIT THE RESPONSIVE PROPOSAL THAT IS MOST
25	ADVANTAGEOUS TO THE UNIT BUT THE DIFFERENCE BETWEEN THAT PROPOSAL AND
26	THE LOWEST RESPONSIVE PROPOSAL SUBMITTED BY A NON-ESOP OFFEROR DOES
27	NOT EXCEED THE PERCENTAGE PREFERENCE ESTABLISHED UNDER § 14-803 OF
28	THIS SUBTITLE.

29 (A) A UNIT MAY INCLUDE AN ESOP EVALUATION FACTOR IN THE TECHNICAL EVALUATION FOR A COMPETITIVE SEALED PROPOSAL UNDER § 13–104
31 OF THIS ARTICLE FOR A CONTRACT SUBJECT TO THIS SUBTITLE.

1 (B) AN ESOP EVALUATION FACTOR MAY BE:

- 2 (1) IF A POINT SYSTEM IS USED FOR EVALUATION OF PROPOSALS, UP
- 3 TO THE PERCENTAGE OF THE TOTAL ALLOCABLE TECHNICAL POINTS AUTHORIZED
- 4 UNDER § 14–803 OF THIS SUBTITLE; OR
- 5 (2) IF A POINT SYSTEM IS NOT USED FOR EVALUATION OF PROPOSALS,
- 6 RANKED IN ITS RELATIVE ORDER OF IMPORTANCE.
- 7 14-805.
- 8 (A) A CONTRACTOR THAT IS AWARDED A CONTRACT FOR A COVERED
- 9 PROCUREMENT SHALL PROVIDE TO A UNIT, AS A CONDITION OF RECEIVING THE
- 10 CONTRACT, WRITTEN VERIFICATION OF THE IRS DETERMINATION LETTER FOR THE
- 11 CONTRACTOR'S EMPLOYEE STOCK OWNERSHIP PLAN.
- 12 (B) THE WRITTEN VERIFICATION REQUIRED UNDER SUBSECTION (A) OF
- 13 THIS SECTION SHALL BE PROVIDED BY A CONTRACTOR TO THE UNIT RESPONSIBLE
- 14 FOR THE PROJECT WITH THE SUBMISSION OF A BID OR PROPOSAL.
- 15 **14–806.**
- ON OR BEFORE DECEMBER 1, 2028, THE MARYLAND STADIUM AUTHORITY,
- 17 BALTIMORE CITY COMMUNITY COLLEGE, THE UNIVERSITY SYSTEM OF MARYLAND,
- 18 MORGAN STATE UNIVERSITY, AND ST. MARY'S COLLEGE OF MARYLAND SHALL
- 19 SUBMIT A REPORT, IN ACCORDANCE WITH § 2–1257 OF THE STATE GOVERNMENT
- 20 ARTICLE, TO THE LEGISLATIVE POLICY COMMITTEE, THE SENATE BUDGET AND
- 21 TAXATION COMMITTEE, AND THE HOUSE HEALTH AND GOVERNMENT OPERATIONS
- 22 COMMITTEE, ON:
- 23 (1) THE NUMBER AND DOLLAR VALUE OF CONTRACTS AWARDED IN
- 24 ACCORDANCE WITH THIS SUBTITLE TO ESOP BIDDERS AND ESOP OFFERORS
- 25 DURING FISCAL YEARS **2026**, **2027**, AND **2028**; AND
- 26 (2) THE AMOUNT OF PRICE PREFERENCE APPLIED TO ALL
- 27 CONTRACTS AWARDED IN ACCORDANCE WITH THIS SUBTITLE; AND
- 28 (3) AN EVALUATION OF THE EFFECTIVENESS OF THE EMPLOYEE
- 29 STOCK OWNERSHIP PLAN PREFERENCE PROGRAM.
- 30 SECTION 2. AND BE IT FURTHER ENACTED, That this Act shall apply to
- 31 procurement contracts solicited on or before June 30, 2030.

SECTION 3. AND BE IT FURTHER ENACTED, That this Act shall take effect July 1, 2025. It shall remain effective for a period of 5 years and, at the end of June 30, 2030, this Act, with no further action required by the General Assembly, shall be abrogated and of no further force and effect.

Approved:	
	Governor.
	President of the Senate.
	Speaker of the House of Delegates.